

REQUEST FOR PROPOSAL

RFP 2024-08

Bay County Information Systems
Card Access Control

JIM BARCIA BAY COUNTY EXECUTIVE

REQUEST FOR PROPOSAL – THIS IS NOT AN ORDER OR OFFER

IF FOR ANY REASON YOU CANNOT RESPOND TO THIS PROPOSAL, PLEASE RETURN THE NON-BIDDERS FEEDBACK FORM TO ENSURE THAT YOUR FIRM MAY BE RETAINED ON OUR BIDDER LIST

DATE OF REQUEST MARCH 6, 2024

REFERENCE PROPOSAL NUMBER RFP 2024-08

MANDATORY SITE VISIT MARCH 22, 2024

LOCATION:BAY COUNTY BUILDING

515 CENTER AVE., SUITE 701

BAY CITY, MI 48708

DEADLINE FOR VENDOR QUESTIONSMARCH 29, 2024

5:00 PM

RESPONSES DUE FROM COUNTY APRIL 5, 2024

5:00 PM

PROPOSED DATE/TIME REQUIRED APRIL 26, 2024

11:00 AM

PROPOSAL SUBMITTALBAY COUNTY FINANCE DEPT.

PURCHASING DIVISION ATTN: JESSICA FOSS BAY COUNTY BUILDING

515 CENTER AVENUE; 7TH FLOOR

BAY CITY, MI 48708-5128

MARK PROPOSAL "BAY COUNTY INFORMATION

SYSTEMS CARD ACCESS CONTROL -

DELIVER TO PURCHASING

IMMEDIATELY"

INTRODUCTION:

The intent and purpose of this Request for Proposal RFP is to receive bids for installation and configuration of necessary hardware and/or software to be compatible with Genetec Card Access. Bay County uses Genetec Security Center to manage and provide access to a county wide camera system.

SCOPE OF WORK:

The scope of work includes installation services for all necessary components of secure door operation and assist Information Technology (IT) with configuration of Genetec Card Access as well as Active Directory Integration.

Existing Hardware shall be repurposed where feasible for example door readers. It will be agreed upon with the vendor/contractor as to which hardware is reused and what needs to be replaced.

Our facilities are currently utilizing the same hardware/software except for at the Juvenile Home.

Migrate all existing card holder information into Genetec Card Access. Provide and implement recommendations of industry best practices during implementation.

SITE VISIT:

A site visit is required to submit a valid bid/proposal. During the site walk through all equipment shall be reviewed. The site visit will allow the prospective bidder to see the equipment to understand what existing equipment can be used in the newly proposed system. We would like to use as much of the existing equipment, such as door hardware and door readers, as possible. See Exhibit A for site location, date and time.

IMPLEMENTATION:

The switch to the new system shall cause the least amount of disruption as possible. All the buildings are active, and employees need access to the buildings.

All training is required to be included.

Vendors shall detail all implementation plans and time frames.

All materials shall be supplied and included in the bid.

Any additional requirements such as electrical requirements shall be included as needed.

SCORING AND DEMONSTRATIONS:

Scoring for this bid will be based on the following:

- Price
- Implementation Plan
- Training Plan
- Service Level Agreement (SLA)
- Warranty Information

Firms receiving 80% of the total available points may be invited to demonstrate the equipment and discuss services. Demonstrations may be provided via the use of an online meeting platform. Demonstrations should discuss the provided solution, features, as well as a software overview, demonstrating ease of use. Selected vendors will be notified of the time, final agenda, and length of presentation.

SERVER & CLIENT SPECIFICATIONS:

Must be compatible with Window 10/11, Server 2022 or later, and Microsoft SQL Standard 2019 or later.

HARDWARE:

Any new hardware that is required must be based on an open architecture, not proprietary. Support secure communication with AES256, TLS1.2 or above.

EXISTING BUILDING DETAILS:

- Bay County Building:
 - o One (1) Door with biometric reader and HID Reader
 - One (1) CA150 panel, One (1) Netcom, One (1) lower level entry
- Bay County 911 Central Dispatch: Five (5) doors and Communication Hardware
 - One (1) CA200 & C100 panels and one (1) Netcom
 - One (1) Front entry door
 - One (1) Back entry door
 - o One (1) Lobby to Hall Entry
- Bay County Court Facility: 15 Doors and Number of Panels Listed
 - O Nine (9) CA200 Panels and nine (9) Netcom
 - Court Rooms 1, 2 & 3 two (2) entry doors
 - o Court Rooms 4, 5, & 6 two (2) entry doors
 - o Court Room Seven (7) two (2) doors one (1) entrance and one (1) exit
 - o Court Security Hallway rear hall (Prosecutor) & front hall to rear hall entries two (2) doors
 - o Probate Court/Opossum Lodge Door
 - o Emergency Doors fire exit at end of hall two (2) doors
 - o Judges main lobby to hall & back hall to judge's offices two (2) doors
 - o Prosecutor's Office & Exterior Door two (2) doors
- Bay County Health Department: Two (2) Doors and one (1) Panel
 - o One (1) CA200 Panel
 - o One (1) Front entry
 - o One (1) Rear entry
- Bay County Juvenile Home: Four (4) Doors
 - o Four (4) doors Not all functional
 - o One (1) Altronix
- Network Connectivity:
 - The Court Facility has a network connection to the main control units and there are additional control boards that are connected back to the main control unit that are located above ceilings.
 - o Bay County Bay County Court Facility (LAN).
 - o Bay County Bay County Health Department (LAN).
 - o Bay County 911 Central Dispatch (LAN).
 - o Bay County Building (LAN).
 - o Bay County Juvenile Home (connected via VPN).
 - o Bay County 911 Central Dispatch Back-Up Center (connected via VPN).

SYSTEM REQUIREMENTS:

Listed are the minimum features requested in the new software:

- Software needs to be Genetec.
- Encryption Provide information on supported encryption protocols.
- Active Directory Integrated provide information on integration features.
- HID Card Compatible, Key Fob, Smartphone and Biometrics (touchless), key support.
- User Creation (security templates) and Access Automation.
- Detailed Reporting.
- Door Schedules.
- Alerting via email and in reports.
- Remote door unlocking capability (from a security controller).
- Browser Based Access.
- Visitor Management.
- Easy to expand for future building implementation and additional doors.
- Failover/battery support.

SUPPORT SERVICES:

Support should be offered remotely and onsite for repairs if necessary. Please describe your level of support and provide a Service Level Agreement (SLA).

PRICING: (ATTACHMENT B)

Please include the pricing to add additional doors.

Include a price sheet on various card readers to enable additional authentication features.

Include pricing on key fobs and HID cards.

Pricing should be broken down per line item as a subtotal by location as a total.

WARRANTY:

Minimum of three (3) years on all hardware.

LAYOUT AND CONTENTS OF BID PACKET; SUBMISSION MUST BE IN THIS ORDER.

- Proposal Cover Sheet (provided)
- Bidder's Check List (provided)
- Firm Questionnaire (provided)
- Certification Attachment A (provided)
- Pricing Sheet Attachment B (provided)
- Specification sheet for suggested card readers Attachment C
- Implementation Plan Attachment D
- Training information Attachment E
- Electrical requirements Attachment F
- Industry best practices Attachment G
- Supporting systems/cameras Attachment H
- Service Level Agreement (SLA) Attachment I
- Warranty Information Attachment J
- Three (3) Current References Attachment K
- Three (3) Past References Attachment L

GENERAL INFORMATION:

- 1. **CHANGES TO RFP:** All additions, corrections or changes to the solicitation documents will be made in the form of a written Change Form signed by Assistant Purchasing Agent, Jessica Foss, only. Firms shall not rely upon interpretations, corrections, or changes made in any other manner, whether by telephone or in person. Additions, corrections, and changes shall not be binding unless made by such a written, signed Change Form. All written, signed Change Forms issued shall become part of the Agreement documents. Change Forms will be sent to all known potential firms by e-mail.
- 2. **CONTACT INFORMATION:** To receive future communications related to this RFP, possible firms are asked to immediately send contact information by email to Jessica Foss, Bay County Assistant Purchasing Agent, at purchasing@baycounty.net; failure to do so may limit your ability to submit a complete, competitive proposal.
- 3. **RIGHT TO WITHDRAW BIDS:** By submitting a Proposal in response to this RFP, Firm agrees to be bound by this RFP's terms and conditions. Proposals may be withdrawn by the Firm without penalty at any time before notification that the Firm's Proposal has been selected. However, if the Firm withdraws after selection of its Proposal but before executing the Contract for any reason ("Late Withdrawal"), Firm shall pay liquidated damages to the County in an amount equal to five percent (5%) of the amount of the Proposal ("Liquidated Damages"). The County and Firm intend these Liquidated Damages to constitute compensation and not a penalty. The parties acknowledge and agree that the harm caused to the County by such a Late Withdrawal of a Proposal would be impossible or very difficult to accurately estimate at the time of the Late Withdrawal and that the Liquidated Damages are a reasonable estimate of the anticipated or actual harm that might arise from such a Late Withdrawal. Firm's payment of the Liquidated Damages shall be Firm's sole liability and entire obligation and County's exclusive remedy for Late Withdrawal of Firm's Proposal.
- 4. **RFP, PROPOSALS AND ACCEPTANCE DO NOT OBLIGATE:** The parties agree that they will not consider either distribution of this RFP or receipt of Proposals by the County or even notification of Proposal acceptance by the County as an obligation or commitment by the County to enter into a contractual agreement. Rather, the parties understand that the County will have no binding obligation until it signs the Contract approved by its legal counsel.
- 5. **TAX-EXEMPT STATUS:** The County is a tax-exempt entity. A tax-exempt form will be provided to the successful firm.
- 6. **FOIA:** All bids are confidential until the listed bid opening time and date; however, as a public entity, the County is subject to the Michigan Freedom of Information Act (FOIA). Information contained in the proposals may be subject to FOIA requests.
- 7. **INSURANCE:** The Firm shall purchase and maintain insurance sufficient to protect it from any and all claims which may arise out of or result from the Firm's services related to this RFP and any resultant contract, whether such service be by the Firm individually or by anyone directly or indirectly employed by Firm, or by anyone for whose acts Firm may be liable, including independent contractors. Insurance policies purchased and maintained shall include, but are not limited to, the following:

Workers' compensation insurance for claims under Michigan's Workers' Compensation Act or other similar employee benefit act of any other state applicable to an employee in the minimum amount as specified by statute; Employer's liability insurance, in conjunction with workers' compensation insurance, for claims for damages because of bodily injury, occupational sickness or disease or death of an employee when workers' compensation may not be an exclusive remedy, subject to a limit of liability of not less than \$100,000 each incident;

Motor vehicle liability insurance required by Michigan law including no-fault coverage for claims arising from ownership, maintenance or use of a motor vehicle with liability limits of not less than \$1,000,000 per occurrence. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.

Commercial General Liability insurance for claims for damages because of bodily injury or death of any person, other than the Firm's employees, or damage to tangible property of others, including loss of use, which provides coverage for contractual liability, with a limit of not less than \$1,000,000 each occurrence and a mandatory \$2,000,000 annual aggregate.

Insurance required shall be in force until acceptance by the County of the entire completed work, and shall be written for not less than any limits of liability specified above. Certificates of insurance, acceptable to the County, shall be provided to the County's Department of Corporation Counsel no less than ten (10) working days prior to commencement of the project.

All coverage shall be with insurance carriers licensed and admitted to do business in Michigan, and are subject to the approval of the County.

All Certificates of Insurance and duplicate policies shall contain the following clauses:

- a. "It is understood and agreed that thirty (30) days advance written notice of cancellation, non-renewal, reduction and/or material change in coverage will be mailed to Bay County's Department of Corporation Counsel, 515 Center Avenue, Suite 402, Bay City, MI 48708"; and
- b. "It is understood and agreed that the following are listed as additional insureds: The County of Bay, including all elected and appointed officials, all employees and volunteers, all boards, commissions, departments and/or authorities and their board members, employees and volunteers."
- 8. **NON-DISCRIMINATION:** In the performance of the proposal and resultant contract, firm agrees not to discriminate against or grant preferential treatment to any individual or group on the basis of race, sex, color, ethnicity, or national origin in the operation of public employment, public education, or public contracting. Firm shall not discriminate against any employee or applicant for employment to be employed in the submission of this Proposal or in performance of the duties necessitated by an award of the proposed contract with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of his or her race, color, religion, national origin, ancestry, gender, height, weight, marital status, age, except where a requirement as to age is based on a bona fide occupational qualification, or disability that is unrelated to the individual's ability to perform the duties of a particular job or position. Any breach of this provision will be regarded as a material breach of the contract.
- 9. **COST OF DEVELOPING PROPOSAL:** The Firm shall be responsible for all costs incurred in the development and submission of its Proposal.

10. **QUESTIONS:** All questions about this RFP must be received by MARCH 22, 2024, at 5:00 p.m. in writing, via email, to:

Jessica Foss Assistant Purchasing Agent purchasing@baycounty.net

Every attempt to answer your inquiries will be made, however Bay County reserves the right to not answer any questions received after the March 22, 2024, due date.

Responses to any inquiries will be issued in one (1) Addendum no later than March 29, 2024, and will be sent to all known firms.

Correspondence or inquiries made directly from firms regarding their proposals are to be directed to those County employees designated above for appropriate review and response.

In addition, the person listed above will issue all valid responses and changes to this RFP. Contact with other County staff or County Board Commissioner could be reason for disqualification.

Any significant explanation desired by a firm regarding the meaning or interpretation of the Request for Proposals must be requested with sufficient time allowed for a reply to reach all prospective firms to submit their proposals.

Any information given to a prospective firm concerning the Request for Proposal will be furnished to all prospective firms as an amendment or addendum to the Request for Proposal if such information would be of significance to uninformed firms.

The County shall make the sole determination as to the significance to uninformed firms.

11. **RESPONSIBILITY:** Firms are solely responsible for ensuring their bid is received by Bay County Purchasing in accordance with the solicitation requirements, before the date and time specified in this Request, and at the place specified.

Bay County Purchasing shall not be responsible for any delays in mail or by common carrier or mistaken delivery. Delivery of proposal shall be made to Bay County Purchasing, Bay County Building, 7th Floor, Bay City, MI 48708.

Deliveries made before the due date and time but to the wrong office will be considered non-responsive unless re-delivery is made to the office specified before the due date and time specified in this request.

12. **PROPOSAL DELIVERY:** Proposals must be returned no later than April 12, 2024 @ 11:00 A.M. in a sealed envelope clearly marked "BAY COUNTY INFORMATION SYSTEMS CARD ACCESS - **DELIVER TO PURCHASING IMMEDIATELY."** Please provide one (1) original printed copy of the submission. The submissions may be hand delivered or sent by mail to Bay County Purchasing Office, Bay County Building, 7th Floor, Bay City, Michigan 48708.

The County will not accept proposals sent by FAX machine or E-mail.

- 13. **PROPOSAL OPENING:** There will be a public proposal opening immediately following the deadline to receive proposals in the Bay County Finance Department conference room located in the Bay County Building, 7th Floor, 515 Center Avenue, Bay City, Michigan. All firms are invited to attend and hear the proposals read.
- 14. **PROPOSAL REJECTION/ACCEPTANCE:** The County reserves the right to accept or reject any or all proposals, to waive any irregularities and to make the final determination as to the best low qualified proposal.
- 15. **PROPOSAL AWARD:** In the event the proposal is awarded directly by the Finance Officer, a Notice of Intent to Award will be used to notify all firms of her intent to award the proposal to the Firm providing the best value to the County.
- 16. **CONTRACT**: The County's award of any proposal is subject to and conditioned upon execution of a formal agreement for products and services between the successful firm and the County. In submitting a proposal, the firm acknowledges that the contents of the RFP will become incorporated within any formal agreement. This RFP does not include every term and provision which shall be included in the formal agreement. If the firm fails to execute the formal agreement within 14 days of its presentment by the County, the County may reject the selected firm, and proceed to accept another qualified proposal, or reject all proposals.

A copy of a firm's suggested terms and conditions may be submitted with firm's Proposal, however, neither the County's acceptance of any proposal nor award of any contract pursuant to this RFP shall be construed as any definitive acceptance by the County of Firm's suggested terms and conditions. In the event of a conflict in terms, the order of precedence to resolve the conflict will be as follows: Michigan State law, the terms and conditions of the signed contract, the terms, and conditions of the RFP, and last, the Firm's Proposal.

17. **DISPUTES:** In the event a firm disagrees with the recommendation of the Bay County Finance Officer concerning this award, the firm may obtain a Bid Protest Form from the Purchasing Office. This form must be completed and returned to Frances Moore, Purchasing Agent, Bay County Finance Department, Purchasing Division, 7th Floor, Bay County Building, 515 Center Avenue, Bay City, MI 48708-5128, within ten (10) working days from the date of the notice of intent to award.

18. ADA ASSISTANCE:

The County of Bay will provide necessary and reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered, to individuals with disabilities upon two days' notice to the County of Bay. Individuals with disabilities requiring auxiliary aids or services should contact the County of Bay by writing or calling:

Amber Davis-Johnson Corporation Counsel Bay County Building 515 Center Ave. 4th Floor Bay City, MI 48708-5128 (989) 895-4098 (989) 895-4049 TDD Jessica Foss, Assistant Purchasing Agent Bay County Finance Department Purchasing Division Bay County Building 515 Center Ave. 7th Floor Bay City, MI 48708 purchasing@baycounty.net

THIS BID PROCESS WILL BE CONDUCTED IN CONFORMITY WITH THE BAY COUNTY PURCHASING POLICY AS FOUND ON THE BAY COUNTY WEBSITE

www.baycounty-mi.gov

LOCATION SITE VISITS

Location	Address	Time
Bay County Building	515 Center Ave. Bay City, MI 48708	9:00 A.M.
Bay County 911 Central Dispatch	1228 Washington Ave. Bay City, MI 48708	10:00 A.M. or immediately after LEC walk-through
Bay County Court Facility	1230 Washington Ave. Bay City, MI 48708	10:30 A.M. or immediately after 911 Central Dispatch walk-through
Bay County Health Department	1200 Washington Ave. Bay City, MI 48708	11:30 A.M. or immediately after Court Facility walk-through
Bay County Juvenile Home	520 W. Hampton Rd. Essexville, MI 48732	1:00 P.M.
Bay County 911 Central Dispatch Back-up Center	2931Wheeler Rd. Bay City, MI 48706	2:00 P.M. or immediately after Juvenile Home walk-through

SITE VISITS WILL BE CONDUCTED ON: MARCH 22, 2024

SEE ATTACHED REQUIRED DOCUMENTATION

NON-BIDDERS FEEDBACK FORM

Bid #: 2024-08

Bay County Card Access Control

If you are not submitting a bid for this Bid, please indicate the reason(s) by checking off one or more items below and email this form to <u>purchasing@baycounty.net</u>.

	Unable to bid at this time but would like to receive future bid requests.
	Service(s) or material(s) not provided by our firm.
	Service(s) or material(s) we offer do not fully meet all the requirements specified.
	We cannot meet the timetable required.
	Insufficient time allowed for preparation and submission of bid.
	Specifications not clearly understood or applicable as follows: (ex. too vague, too rigid, etc.)
	Other:
Please remove	our name from your bidders list for This commodity group These item(s) or material(s) All bids
Signature:	
Print Name:	
Title:	
Company Nan	ne:
Company Add	lress:
Email:	
Phone:	Date:

Bid Response Cover Sheet

ALL BIDS MUST INCLUDE THIS COVER SHEET (OR THIS SHEET REPRODUCED ON LETTERHEAD) AS A COVER SHEET OR PAGE ONE (1) OF THE BID

TO:	County of Bay	
	515 Center Ave, 7 th Floor.	
	Bay City, MI 48708	
FRO	OM:	
	npany Name	
	[] an individual,	
(Plac	[] a corporation ase mark appropriate box),	
(1 tea	use mark appropriate vox),	
Duly	organized under the laws of the stat	te of:
Year	Firm Established	Years in Business:
Informann mann here,	rmation Systems Access Control, do ner described and subject to the term , the County's RFP document. Bids r isions for at least a period of 90 days	
	(Signature of authorized represent	tative)
	(Please Print Name and Title)	
PRIN	NCIPAL OFFICE ADDRESS:	
Stree	et Address:	
City:		County:
State	,	Zip Code:
Telep	phone:	Fax:
Emai	il:	
TIN :	# ·	Unique Entity ID (UED#:

BAY COUNTY PURCHASING DIVISION BIDDERS CHECK LIST

	YES	NO
 I have read ALL the instructions and specifications. I have read and acknowledge the information contained the "General Information" section of the Bid I have filled in ALL the required documentation. I have provided all required information per the guidelin specified within the bid document. I am an officer of the company. I have the authority to obligate my company. I am returning the signed ORIGINAL and specified numor of copies required per the bid document I have organized and labeled the bid per instruction. I have properly labeled the external envelope. If successful, the "Insurance Requirement Certificate" from an insurance company licensed to do business in the State Michigan will be provided within ten working days after Notification of the award. I have provided the necessary information for the person 	nber rom te of	
responsible for follow-up.		
Signature:		
Print Name:		
Title:		
Company Name:		
Company Address:		
Phone Number: Fax Number	er:	
E-mail Address:		
Date:		

CERTIFICATION

The individual signing below certifies:

- 1. They are fully authorized to submit this bid, including all assurances, understanding and representations contained within it which shall be enforceable as specified.
- 2. The individual has been duly authorized to act as the official representative of the firm, to provide additional information as required and, if selected, to consummate the transaction subject to additional, reasonable standard terms and conditions presented by County.
- 3. This proposal was developed solely by the Firm indicated below and was prepared without any collusion with any competing firm or County employee.
- 4. The content of this proposal has not and will not knowingly be disclosed to any competing or potentially competing firm prior to the proposal opening date, time, and location indicated.
- 5. No action to persuade any person, partnership, or corporation to submit or withhold a bid has been made.

Signature:	 	
Print Name:		
Title:	 	
Company Name:		
Company Address:	 	
Phone Number:	 	
Fax Number:	 	
E-mail Address:	 	
Date:		

PRICING

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	Number of	D			
	Additional	Recommended			
Location	Doors	Equipment	Quantity	Price	Line total
Bay County					
Building					
Card Readers					
Key Fobs					
HID Cards					
Building Subtotal					
			Tota	l Building Cost	\$

Location	Number of Additional Doors	Recommended Equipment	Quantity	Price	Line total
Bay County 911 Central Dispatch					
Card Readers					
Key Fobs					
HID Cards					
Building Subtotal					
Total Building Cost \$					

	Number of Additional	Recommended			
Location	Doors	Equipment	Quantity	Price	Line total
Bay County Court Facility					
Card Readers					
Key Fobs					
HID Cards					
Building Subtotal					
			Tota	l Building Cost	\$

Location	Number of Additional Doors	Recommended Equipment	Quantity	Price	Line total
Bay County Health Dept.					
Card Readers					
Key Fobs					
HID Cards					
Building Subtotal					
	Total Building Cost \$			\$	

Location Bay County	Number of Additional Doors	Recommended Equipment	Quantity	Price	Line total
Juvenile Home					
Card Readers					
Key Fobs					
HID Cards					
Building Subtotal					
			Tota	l Building Cost	\$

	Number of Additional	Recommended	0 "		
Location	Doors	Equipment	Quantity	Price	Line total
Bay County 911 Central Dispatch					
Back-up Center					
Card Readers					
Key Fobs					
HID Cards					
Building Subtotal					
Total Building Cost \$					

Installation Assistance

Location	Installation
Bay County Bay County 911 Central Dispatch	\$
Bay County Bay County Court Facility	\$
Bay County Bay County Health Department	\$
D G . D 111	φ.
Bay County Building	\$
Bay County Juvenile Home	\$
Bay County 911 Central Dispatch Back-up Center	\$
Total Cost of Installation	\$

Warrant	y Cost After Three (3) Years:	\$
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Please detail, on a separate page, what services/equipment will be covered.